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For Immediate Release

Elevated Security Warnings Result in Record Sales for
William B. Meyer Data Vault

(Stratford, Connecticut) With companies throughout the tri-state area responding to heightened security and terrorist concerns, William B. Meyer Off-Site Data Protection division reported an unprecedented 17% increase in new business sales for their state-of-the-art DataVault services for the first six months of 2004. Half of that new business has been generated from clients in New York City and Northern New Jersey. Company officials are predicting a 35% growth for 2004.

Businesses know they have to take the necessary precautions to safeguard their critical assets and they are looking to back up their computer data and store it off-site. William B. Meyer has two data vault locations within 40 miles of New York City. The closest location is in Bedford Hills, New York, while the other is located in their headquarters in Stratford, Connecticut.

William B. Meyer picks up physical backups and takes them to Stratford or Bedford Hills, where they are placed in a "DataVault". This is a 1,600-square-foot, fire retardant, climate controlled, steel structure. When a business needs to access data, they contact the company by phone or through a secure website. The movement of data tape is tracked through a tape management system program. The Off-site Data protection staff retrieves the backups from the DataVault and delivers them to the company. Clients are varied and range from small to large financial, insurance, manufacturing and medical institutions....among others.

"Many businesses like the idea that we are 40-60 miles away from their locations. It makes them feel more secure about protecting their back-up media. It also gives them the option of restoring their system within three hours of contacting us should an incident occur," states Joseph Aloj, general manager of William B. Meyer Off-Site Data Protection. In order to accommodate the growing demand for their Off-site Data Protection services, William B. Meyer plans to increase the size of their DataVaults by 50% by the fourth quarter of 2004.

William B. Meyer is a diverse, fourth generation family-owned company enjoying its 89th year in the transportation industry. Their areas of expertise range from household and commercial moving; office interiors; library relocation; order fulfillment; home delivery; records management and courier services to rigging. For information about William B. Meyer, Inc., go to www.williamsbmeyer.com.

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